# ONE STOP SOLUTION FOR ALL YOUR HIRING NEEDS

## Acumen Brainwaves



## A BIT ABOUT US



**BRAINWAVES** in day to day terms refers to a sudden clever idea.



Having a pool of employees for whom generating out of the box business ideas are a norm is possibly the best asset a company can ask for.

Brainwaves is an offering from Acumen Wealthcare.

With close to a decade's expertise in financial management, Acumen Wealthcare has made a mark for itself and boasts of loyal clients who have beaten the market trends through its expert advises.

Brainwaves aims at bridging the gap between the right company and the right manpower. Our core lies in finding candidates for whom the profile is a passion and not just a job.

#### **OUR FORTE**



- It's the brain child of a team known for its exceptional track record in providing not only quality but also cost effective and prompt resolutions to our often time crunched clients.
- Our domain knowledge of key verticals facilitates customized solutions to the varied hiring needs.
- Standing true to our name, the team believes in providing out of the box and yet sustainable consultations to businesses.
- Unlike our competitors who hastily start looking for candidates, we first understand your business needs and then accordingly provide tailor made resolutions – all with a surprisingly short turn-around time frame.

### WHY BRAINWAVES



#### **OUR COMMITMENT**

- Client Relationship
- Best team deployments onsite, offsite and offshore
- SPOCS as a Single Point of Contact for any Client Organization

#### **EFFECTIVE STRATERGY**

- We collect, maintain, and organize knowledge.
- This helps us in identifying opportunities and effectively implementing growth strategies.

#### **OUR USP**

- Extensive Market Knowledge
- Well defined qualitative process
- Seasoned professionals known for their expertise in provide efficient hiring solutions.

## **CORE VALUES**

#### **RESPONSIBILITY**

We work as a team and believe that knowledge sharing is essential for continuous improvement, learning and innovation.

#### COLLABORATION

We responsibly fulfill our commitments to colleagues and clients with clarity of the urgency and accountability inherent in those commitments.

#### INTEGRITY

We practice the highest standards of ethics which helps in building long lasting trust of our clients.

#### **RESPECT**

We treat everyone with uncompromising respect, courtesy and fairness.

## PERSONAL GROWTH

There are many who shy away from realizing their true potential, unless they are challenged. Our dynamic training helps provide a robust foundation and bring out the best in everyone.

## PEOPLE PROCESS PERFORMANCE

## A LOT ABOUT OUR WORK











Project Staffing



**Outsourcing** 





**HR Consulting** 



### **OUR EXPERTISE**



### BRAINWAVES EDGE

- Prospects are chosen from a vast database of qualified candidates.
- Firm control over staffing budgets.
- Shortlisting of candidates well aligned with the team
- Quick turnaround time for sort of queries ensures timely assistance to your business needs.

### VERTICALS SERVICED

- IT, ITES
- Telecom
- Engineering Civil, Mechanical, Electrical, etc.
- Software Development
- FMCG
- Retail
- Hospitality
- Allied Sectors
- Energy Trading
- Banking, Financial Services and Insurance
- Utilities
- Real Estate
- Transportation and Logistics
- Consulting
  - Financial
  - Information Technology

since we provide customized solutions, our scope is not limited to these domains only. We are well equipped to handle queries beyond these





# shared resumes per requirement
Response Time
Deployment Time

Generic	Niche	Senior Contractors
2-3 within 1 hour	1-2 within 2 hours	2
20-30 minutes	2 hours	1-2 Days
7-10 Working Days	15-20 Working Days	21-30 Working Days

Generic: Niche Support

70:30

Background Verification

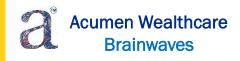
Data Verification, on client request

**Abort Ratio** 

7-10%

Capability Enhancement

100%



### RECRUITMENT PROCESS

Vacant/ New positions

Generic
Candidate pool
via internal or
external
recruitment
methods

Evaluate candidates via specified selection Process

Impress Candidates Present the Offer

Client Consultat<u>ion</u> Develop Recruitment Strategy

Candidate Sourcing

Candidate Developments Interviews & Assessment

Client
Interviews &
Assessment

Offer Negotiation

Follow Up



Project Specialists

Temp-to-Hire Vacation and extended leave coverage Temporary employees for seasonal and peak workloads

Recruiting from targeted companies & competitors

**Direct** 

Widen your access to talent

Full-time employees

Dedicated recruiting specialists to source hard-to-find talent

Fill-ins for support and professional personnel

Direct Hire Recruitment

Temporary & Contract Staffing

## **BUSINESS BENEFITS**



Reduce personnel expenses

Minimize employment risks

Reduce turnover

Reduce unemployment liability

Manage resource constraints

Improve morale

Control benefit costs

Stay focused on top priorities

Test new ideas

Meet project deadlines

Avoid hiring mistakes

Improve profitability